# **Q1** Newsletter





### **Operations Stats**

#### Commercial Modules Installed This Year:

Have you seen our TV **Commercial?** 

Check it out here:

**SGI TV Commercial** 

520-822-8377 209-479-4897

W: www.solargaininc.com



The Amazing Solar Gain team enjoying the 2022 holidays in style

#### Team,

Already into Q2, we are building a strong momentum this year that will carry us into 2024. Based on budget reviews, team reviews and customer feedback the operations team is doing a great job in the field. The Arizona Residential team is building a professional pace and doing a great job growing as a team.

Thank you to the technicians in the field, working hard every day. Quality Control and Quality Assurance indicate that our teams are learning and improving consistently. Please continue to pay attention to the details. Please continue to ask questions and verify if your concerns are valid. Management is working every day to improve our process- your feedback is welcome- How can we improve? How can we be more efficient?

Remember, teamwork is essential to provide top quality work- it takes a team. Our coworkers are also our customers - Our customers are also our teammates. Work together.

### Solar Gain Beautifies the Neighborhood



contribute to the neighborhood



Code Corner

PV output circuit - 690.2 definition



A PV source circuit includes the conductors from the PV modules to the "common connection points" of the DC system. This "common connection point" can be inside the inverter or inside a DC combiner. If the source circuits are taken directly to the inverter, then just before they reach the inverter, their name changes to an inverter input circuit. The "common connection point" in this case is the inverter.

### How do I make suggestions for Quality Improvement?

See room for improvement? Have a thought or idea? Contact Andrew Wible, Manager of Service and Quality andrew.wible@solargaininc.com

# How do I contact the management team?

leadershipteam@solargaininc.com

## What's Happening at Castle Oaks - California



Castle Oaks is a multi-phase project consisting of roof, canopy and ground mount panels. Combined this produces 527.64 KWDC/463.73 KWAC using 690 modules.

### Complete in Arizona - Camden



414.67kw DC 855 Mods (Final inspection stage- energizing soon)

## Service Spotlights - Capistrano

### Doing the right thing:

The goal at Capistrano was to design and install a 375.36 KWDC / 288 KWAC system to be interconnected with their existing utility service. We crushed this goal with 37 HiQ Solar inverters and 1173 panels.

Unfortunately, due to manufacturer issues the customer experienced multiple failures, loss in production, unexpected service charges and the frustration of wondering if Solar Gain designed or installed the system incorrectly.

Solar Gain owners/managers worked with the customer, shared the financial burden, and helped to make sure that the customer had a functional system. The Service Department worked to retrofit new inverters - problem solved!

Bah Bah Blacksheep ~ we all need some shade



### A Message from the Owners

First and foremost we can't thank each and every member of the team enough for all that you contribute and do for us all. Solar Gain continues with unprecedented growth across CA and AZ. We have closed 2X the amount of solar projects than all of last year combined. This means we are sold out with projects to build until the summer of 2024!

For all of us to effectively collaborate, we don't need to wait for a quarterly event to hear everyone's perspectives. We need to attend to our everyday interactions with intention and kindness. We believe that will lead to a more sustainable and collaborative team, working toward more effective solutions.

If we didn't emphasize it enough, the Solar Gain family is growing fast and many more people are needed for our team. If you know any good fits for Solar Gain culture and would appreciate our mission, please invite them to join us!

Thanks for all you do,

Roman, Tim, Robert, and Christoph

